HOW TO DECIDE WHICH ECOMMERCE PLATFORMS ARE RIGHT FOR YOUR BUSINESS?



eCommerce platforms are solutions tailored to meet the needs of online merchants.

In today's overcrowded online shopping ecosystem, many different types of eCommerce platforms exist making it difficult to make a selection.

Not being mutually exclusive, several types of eCommerce solutions exist, today.



Hosted eCommerce solutions



On-premise solutions



Content Management Systems



Facebook

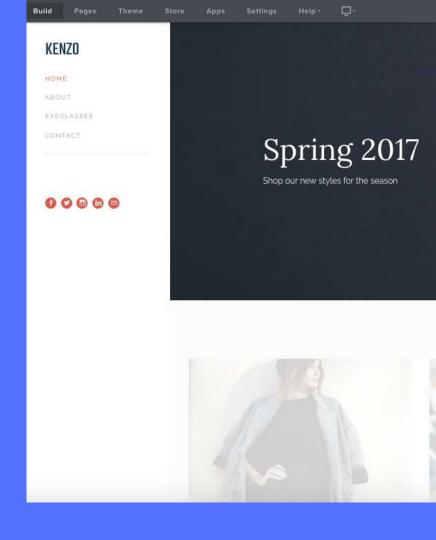
Hosted eCommerce Solutions

These are the most clear and tidy solutions if you are new to eCommerce. No need to find a hosting platform and deal with the hassle.



You open an account, choose a template, decide on the name of your shop and add a few products.

Voila! Your online store is up and running in a few minutes.

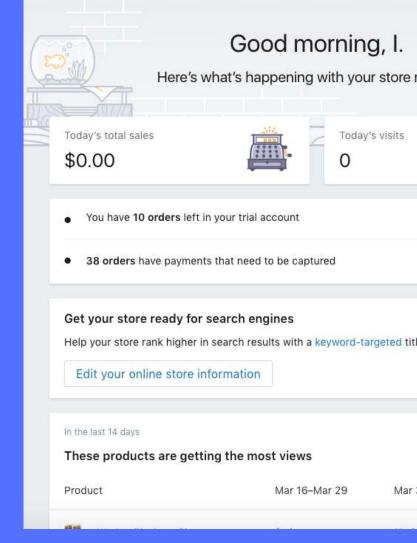




Shopify, BigCartel, SquareSpace, Weebly, Wix and BigCommerce are all great examples to hosted eCommerce platforms.

As expected, these are SaaS solutions offering X day free trials.

Even in some cases, it's free to use the product or some freemium pricing models may exist.





On-premise Solutions

Some enterprises still prefer on-premise eCommerce solutions.



WHY MAGENTO

PRODUCTS & SOLUTIONS

SERVICES

ECOSYSTEM

COMPANY

SEE A DEMO

MY ACCOUNT

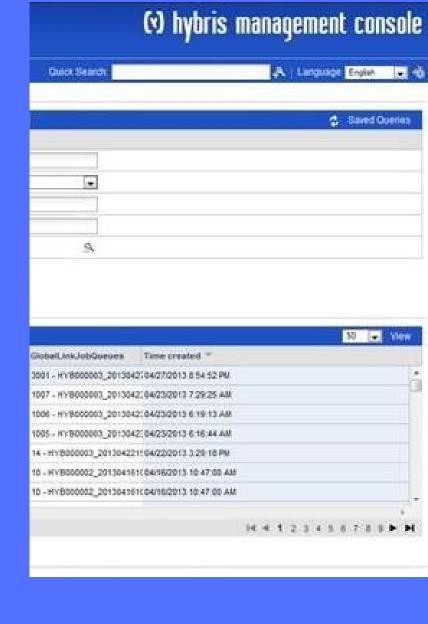
Magento Enterprise Edition 2.1

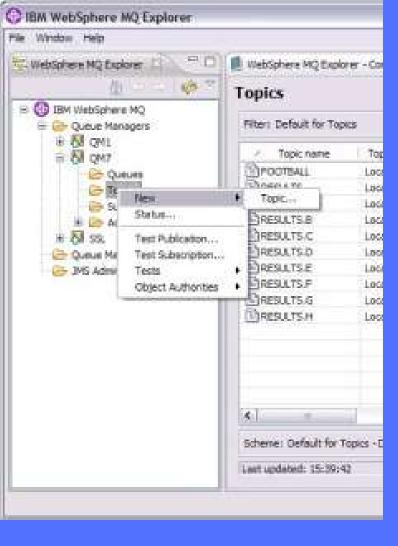
Grow Your Sales 3X Faster at 50% Less Cost



Perz Unalization[©]

Unless you've got a team to take care of building the infrastructure, dealing with the security issues and constantly doing the necessary upgrades, this will not be the perfect solution for you.



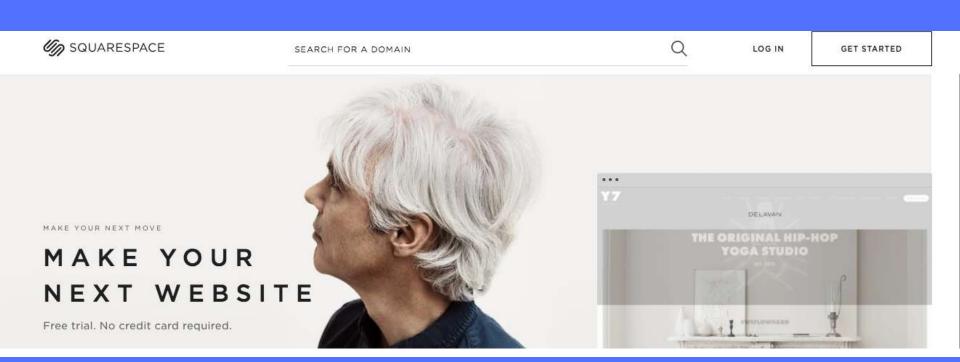


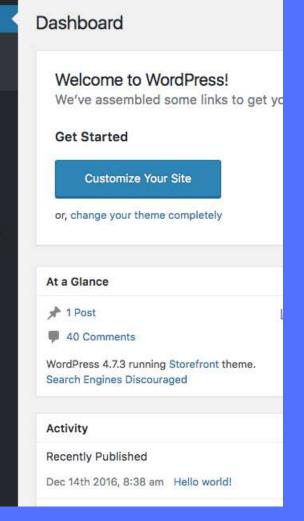
These are usually costly solutions for the small businesses to afford.

Magento Enterprise,
SAP Hybris and IBM
WebSphere offer both
on-premise solutions to
big retailers.

Content Management Systems

The content management systems have been around for ages but currently most of these platforms have transformed into eCommerce platforms.





Dashboard

Updates (6)

Posts

Media

Comments

WooCommerce

Products

Appearance

🕍 Plugins 😰

Users

Tools

Settings

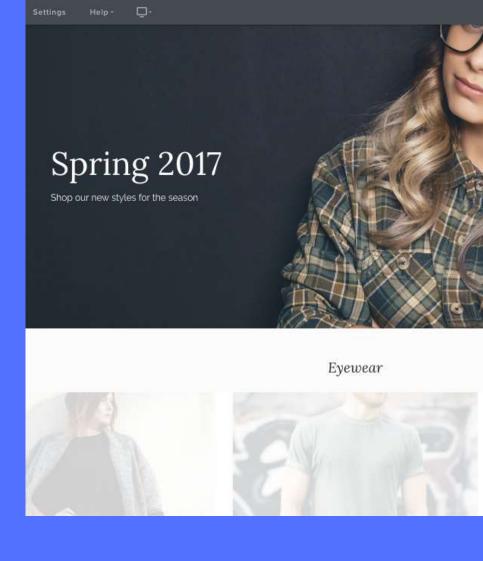
Collapse menu

Home

While signing-up, you choose for what purpose you're going to use the software.

With the help of a CMS, you may as well launch your own company website, start writing your blog or selling online.

WordPress, Weebly,
SquareSpace are great
examples to CMS platforms
that have added
eCommerce capabilities
on top of their existing value
propositions.

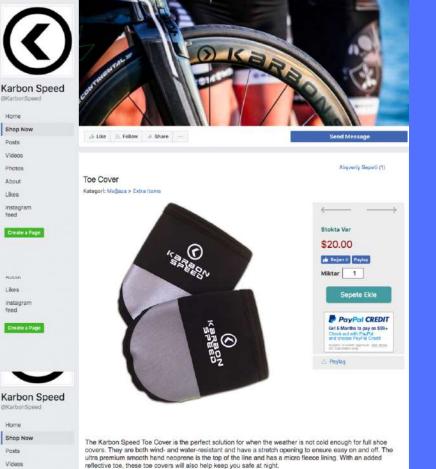




Facebook

With billions of users and company pages, Facebook has grown into a huge online shop in itself.





Shop Now

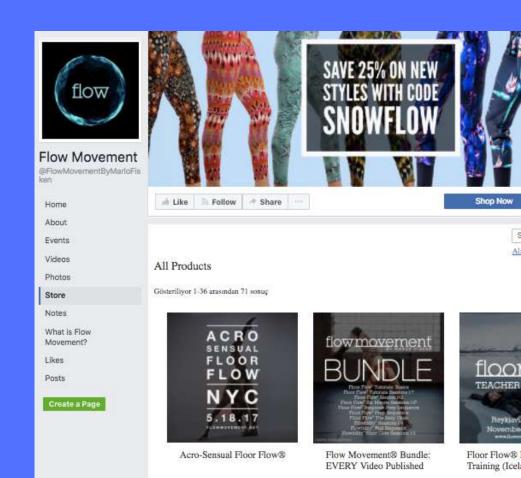
Videos

Photos

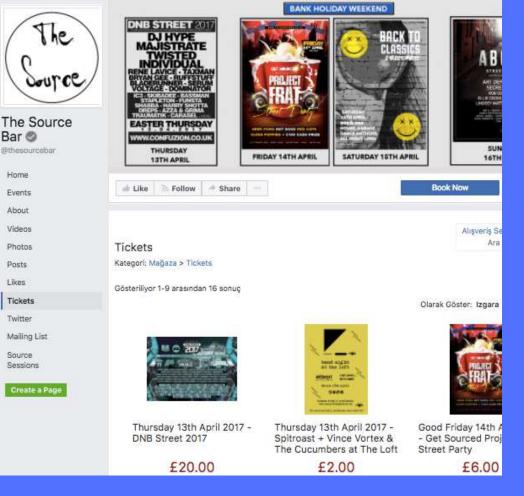
Tools like Ecwid and BigCommerce help small businesses sell on Facebook.

With the help of these solutions, Facebook pages are evolved into online stores.

The shopper is able to see the products, add them on her shopping cart and end the purchase without leaving Facebook.







Bar 💿 @thesourcebar

Home

Events About Videos

Photos

Posts Likes

Tickets

Twitter Mailing List Source Sessions

> This might mean the social shopping revolution we all waited for.

How to choose the best eCommerce platform for your business?

Analyze the current state of your business

List your short-mid term objectives

Overview your resources

For the small online merchants, starting with an easy to use hosted eCommerce solution or a CMS might be the safe bet.









Whichever platform you choose

Make sure that the solution;



gets constantly updated with new features



offers a rich marketplace for apps and plugins

THANK YOU

Looking for interesting content on SMB eCommerce and personalization?

PERZONALIZATION RESOURCES